

**AIA Hong Kong**

AIA Financial Centre,  
712 Prince Edward Road East,  
Kowloon, Hong Kong  
T: (852) 2881 3333  
AIA.COM.HK

# Memo

Attn: All Business Partners (For CEs only)

From: Roy Suen

Dept: Partnership Distribution

Date: 30 September 2020

Total page: 1

Subject: **Ref A2020353 – Compensation of Bonus Power Plan Vantage (Single Premium)**

We would like to advise you that the compensation for your company on the single premium payment of **Bonus Power Plan Vantage** is as follows:

Broker Compensation					
Category: Saving (SA)	• Bonus Power Plan Vantage – Single Premium				
	Premium Payment Term	Commission (% of Premium)			Compensation Percentage of Commission
		1st Policy Year	2nd Policy Year	3rd – 6th Policy Year	
	Single Premium	3.5%	N/A	N/A	As per Broker Contract
	Riders	• Not Applicable			
	Enhanced Commission	• Not Applicable			
High Issue Age FYC Adjustment	• Single Premium: Less 0.1% for every issue age above age 65 (up to max issue age 75); and thereafter maintain at a level of 2.5% (up to max issue age 80)				
FYC Adjustment	• Product Grouping : Group 1 Single Premium				

This new compensation shall apply to new business of **Bonus Power Plan Vantage** submitted to us (until any further notice), and this memo shall be subject to, and read in conjunction with, our Broker's Contract (together with the Schedule of Commission with you).

Should you have any queries, please feel free to contact our colleagues of Brokerage & IFA Services.

Best regards,

Roy Suen  
Chief Partnership Distribution Officer